# Talk to the UK Borland User Group IR35 – the provision of services through an intermediary

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IR35 – the provision of services through an intermediary

#### **Application of IR35**

- IR35 rules apply where:
  - An individual (the worker) provides services to another person (the client)
  - Under arrangements involving an intermediary (service company)
  - In circumstances that, if contract had been made directly, worker would have been employee of the client.



IR35 – the provision of services through an intermediary

#### **Application of IR35**

 Concept of "deemed" employment – service company becomes liable for tax that should have been paid had worker been treated as an employee originally



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#### Can you avoid IR35?

- Every situation depends on its individual facts
- No "bomb proof" contract
- Revenue look at factual basis of working arrangements before contractual basis
- Contractual arrangements should follow factual arrangements



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#### Can you avoid IR35?

- Onus on individual workers to clarify situation
- Revenue opinions on <u>signed</u> contracts only
- IT industry engagements of 1 month or more assumed to fall within IR35



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#### **Contractual provisions to avoid effect of IR35**

- "Badges of trade" to define self-employment (but these are indicators only):
  - contract for services, not contract of services
  - right to sub-contract
  - non-exclusivity
  - minimum control and supervision
  - worker's own tools and equipment



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- flexibility on hours and place of work
- payment terms
- financial risk
- length of contract
- no mutuality of obligations



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#### **Recent cases**

 Battersby –v- Campbell (Inspector of Taxes) [2001] – shows tests used by Commissioners

•**FS Consulting Limited –v- McCaul (Inspector of Taxes)** [2002] – puts to rest technical argument that legislation covers situation where working arrangements involve an intermediary and a non-intermediary

 O'Murphy –v- Hewlett-Packard [2001] – EAT decision – IR35 is purely a "tax fiction" and does not affect genuine employment status



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#### Summary

IR35 legislation is lawful –

## **Professional Contractor's Group –v- Inland Revenue** [2001], C.A.

- Employment status involves looking at both factual circumstances of employment and contractual arrangements
- Contractual arrangements should be consistent with factual arrangements

